

At Fiberneering, we love new technology and high-performance materials. We believe that for each product an optimum design, material and production process exist and we consider it our challenge to find these.

The world of 3D printing has seen enormous developments in the past decade. The range of applications for 3D printing is greatly expanded as the quality and size of printed products continue to increase. Fiberneering is now ready to take the next step by offering **3D printed composites**. We have modified and combined various innovative processes to create our new FRP3D process. With this technique we can produce unique composite products in complex geometries, with low weight and with the high strength and stiffness that composites are known for.

Currently, we are producing on our first production machine having a 0.5 x 0.5 x 1m building volume and design for a 1m<sup>3</sup> building volume machine is almost complete.

Sales volumes are currently growing on a month-by-month basis and we are looking to accelerate this growth even further into 2018. All in all, very exciting times and we are now looking for the right person that would like to be part of our team and to support us in our sales efforts:

### SALES PROFESSIONAL

We are looking for a flexible sales professional who can support us to push the company to the next phase of growth.

A start-up organisation like Fiberneering will provide you with challenging and evolving tasks and responsibilities. At this moment we anticipate that the position will at least include following responsibilities:

- Mapping markets and identifying targets,
- Building, maintaining and growing an impressive sales pipeline,
- Looking after the customer relationship and requirements,
- Visiting customers, both national and international, and advise in detail on our solutions,
- Play a key role in the overall sales and marketing strategy,
- Handling customer complaints if any,
- In general: ensure that our customers are satisfied with our performance and products

To be successful, we believe the right candidate has the following profile:

- Passionate about sales and technology,
- Flexible work attitude,
- Self-starter and self-organising,
- Clear communicator,
- Proficient in English and Dutch, with added German and/or French as a strong advantage
- Efficient in selling to different level of people throughout a company, from management to engineers and blue-collar workers,
- Ambitious to grow with and within a start-up company,
- Attribute to the team
- 3-5 years sales experience.

**THE OPPORTUNITY:**

Fiberneering is offering you:

- A unique opportunity to join an exciting start-up: the possibility to match your personal and professional growth with the development of the company.
- A dynamic and interesting work environment.
- A contract for a definite period with the clear objective to build a lasting relationship towards to the future.
- A salary package that will be in line with the market levels.

Additional information on the company can be found on [www.fiberneering.com](http://www.fiberneering.com) / [www.frp3d.com](http://www.frp3d.com). Applications or questions can be directed to Jasper Bouwmeester, through [info@fiberneering.com](mailto:info@fiberneering.com).